



ADVANCED POWDER PRODUCTS, INC.

March 20th, 2020

Corona Virus (COVID-19) Impact

Dear valued Customer,

We understand that COVID-19 is having a dramatic impact on our lives and businesses. The situation continues to evolve almost on an hourly basis. I wanted to update you on what APP is doing to keep our employees, customers, friends and families safe while minimizing the disruptions to our day-to-day operations with the knowledge available as of 3/20/2020. We understand that you may be concerned about potential risks of disruption to your supply due to changing circumstances and we want to assure you that we are taking all precautions to minimize the impact of the virus.

As some of you may have heard, Pennsylvania Governor, Tom Wolf, ordered “all non-life-sustaining businesses” to close during his press conference on 3/19/2020. APP does not fall into this category and will continue to operate under normal hours of operation. We **DO NOT** anticipate delays of scheduled shipments of product. APP supplies metal injection molded (MIM) components that are mission critical to the production of medical respirators used to combat the virus. The Governor of Pennsylvania has designated APP as a strategic industry and will not be subject to mandated closing orders.

At APP, we are taking all measures to maintain a healthy workplace and informing staff of best practices, recommended by the U.S. Center of Disease Control (CDC) to avoid introduction and spread of the virus.

We understand that some customers may need to pull in scheduled deliveries. Please notify us as quickly as possible with any changes to your business to ensure we can meet your expectations.

Our team will continue to monitor the situation as it continues to evolve and update you with any changes in circumstance that may impact our ability to produce and deliver product. Thank you for understanding and trusting us with your business.

Please let me know if you have any questions.

Sincerely,

Nicholas Eidem
Director of Business Development
Advanced Powder Products, Inc.
neidem@4-app.com
(C)814-691-4016